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***Scotsman Guide* Releases Top Originators 2011 Rankings**

Mortgage magazine's annual feature presents the most intensely verified rankings of its kind

Bothell, WA — April 1, 2012 — *Scotsman Guide*, the leading resource for mortgage originators, has released its third annual Top Originators rankings, the industry's most comprehensive list of the nation's top-producing mortgage brokers, bankers and originators. The rankings appear in *Scotsman Guide*'s April 2012 residential edition, online at scotsmanguide.com/Top2011 and in *Scotsman Guide*'s digital version at www.sg-resdigital.com.

Scotsman Guide received entries from more than 800 mortgage professionals this year. More than 300 top entrants appear in print, ranked by their: overall dollar volume; loans closed; Federal Housing Administration loan volume; purchase volume; refinance volume; and volume gain from 2010 to 2011. Top entrants ranked by U.S. Department of Veterans Affairs and U.S. Department of Agriculture loan volumes are listed, as well.

To be eligible for initial consideration in *Scotsman Guide*'s Top Originators rankings, originators must have had at least \$30 million in loan volume or 100 closed home loans for the 2011 calendar year. Only loans and volume that originators closed personally could be considered. After receiving submissions, *Scotsman Guide* required written verification of top entrants' volume from a certified public accountant, the chief financial officer at the originator's company or a similar source. This verification process makes *Scotsman Guide*'s Top Originators ranking the most intensely reviewed, accurate and substantiated ranking of its kind.

In addition to being listed in the print and digital versions of *Scotsman Guide*'s residential edition, mortgage professionals appearing in the Top Originators 2011 list can order reprints at scotsmanguide.com/reprint11.

Scotsman Guide Media publishes a residential edition and a commercial edition of *Scotsman Guide*, in addition to Scotsman Guide Loan Post and other platforms at scotsmanguide.com. Each month, *Scotsman Guide*'s print and digital editions reach tens of thousands of subscribers nationwide. *Scotsman Guide* is the leading resource for mortgage originators and connects mortgage brokers with wholesale and commercial lenders.

For more information, visit scotsmanguide.com or call (800) 297-6061.

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